



# Purchasing

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*Direct from the Manufacturer = Simple & On-Time*

*May be covered by one or more of the following patents:*

*6,848,290 - 7,024,910 - 7,730,757 - 7,950,262 - and other Patents Pending*

# Contact Info

## Email

**orders@standardlifters.com**

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## Phone

Toll Free: 877-754-3837

Local: 616-301-2181

## Fax

616-301-2182

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## Chat

Click the Chat Icon at the top of each webpage to chat live with a sales representative

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## Website

Browse [www.standardlifters.com](http://www.standardlifters.com) to find ...

- Sales Literature, New Product Releases
  - Engineering Data, Cad Models, Design Tools
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## Standard Lead Times

Lead times are determined from the date the PO is issued ...

- Guided Keepers: **7 business days**
- Gas Spring Clamps: **3 business days**
- Standard Lifters with Standard Top Plates: **7 business days**
- Standard Lifters with Made-to-Order Top Plates: **10 business days**

We can accommodate expedited orders when needed. This request must be noted when the order is placed.

## Inventory

To best serve our customers, Standard Lifters inventories 99% of all products. Because we view ourselves as an extension of your tool crib, it's our goal to have all products on the shelf ready for immediate delivery.

# Discounts Available

\*Discounts must be noted on the RFQ or PO when ordering

|                 | Amount      | Discount                              | Eligibility  | Details   |
|-----------------|-------------|---------------------------------------|--|---|
| <b>Builders</b> | 5%          | <b>Stamper Recommended Discount</b>   | When building new tooling for a stamper that has submitted the "Stamper Discount Form" | The stamping facility the tool is being built for must be noted when ordering.<br>See section below for more details. |
|                 | 5%          | <b>Multiple Product Line Discount</b> | Multiple Product Lines under one PO and Job #  | Requires a minimum value of \$150 per product line  |
|                 | Up to \$800 | <b>First Order Discount</b>           | New Customers  | First Order Only<br>Up to \$400 for Rail Lifters<br>Up to \$400 for Guided Keepers                                    |
| <b>Stampers</b> | 50%         | <b>Stamper Recommended Discount</b>   | Stampers that have Completed and submitted the "Stamper Discount Form"                 | See section below for more details  |
|                 | 10%         | <b>General Stamper Discount</b>       | All Stampers   | Discount is only applicable on Replacement parts for existing tooling.  |

## Stamper Recommended Discount

The Stamper Discount Form is a simple form that when completed and submitted provides two benefits:

1. A 50% discount to the stamper for any replacement parts in existing tooling.
2. A 5% discount to any tool shop that builds new tooling for the stamper.

This form is not a contract. It is simply a way for the stamper to say that they "recommend the use of Standard Lifters products in their tools ... where applicable".

\*Standard Lifters can offer the 50% discount to stampers because less than 1% of sales are attributed to replacement units. When properly used, SL products are engineered and built to last the life of the tool.



# Shipping Programs

| Method                         | Cost                                       | Requirements  |
|--------------------------------|--|---|
| <b>Customer Pick Up</b>        | Free                                       |   |
| <b>Local - SL Truck</b>        | Free                                       | Delivery location within 15 mile radius of manufacturing  |
| <b>Standard USA</b>            | Actual Cost of Carrier Service (Ex. UPS)   |   |
| <b>Overnight USA</b>           | Actual Cost of Carrier Service (Ex. UPS)   |   |
| <b>Standard Canada</b>         | Actual Cost of Carrier Service (Ex. UPS)   |   |
| <b>Overnight Canada</b>        | Actual Cost of Carrier Service (Ex. UPS)   |   |
| <b>Free World Wide Economy</b> | Free                                       | Payment in full before shipment.<br>Payment must be received 3 days prior to ship date<br>Sales order amount must be over \$2,000 USD |
| <b>International Economy</b>   | Actual Cost of Carrier Service (Ex. FedEx) | Does not include Canada   |
| <b>International Priority</b>  | Actual Cost of Carrier Service (Ex. FedEx) | Does not include Canada   |
| <b>Special</b>                 | Special                                    | Example: When using the customers shipping account (account number and service type must be provided at time of order)                |

# International Orders

\*Does not include Canada

## Tips for Successful Ordering

- **Order ASAP** - Place the order as soon as the die design is finalized.
  - **Double Check Part #'s** - Make sure they are correct and complete.
  - **Provide Dimensioned Prints** - For each detail if possible.
  - **See Top Plate Checklist** - For Special Instructions on Made-to-Order Lifter Top Plates. The Top Plate Checklist can be found in the SL Engineering Book.
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## Payment

- Payments need to be made in full via wire transfer before the product can be shipped. A wire transfer document is sent with each order confirmation.
  - The final wire transfer amount must match the total order value. Bank fees must be accounted for and paid by the customer.
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## Transit Times

- **Asia**
  - Priority Service arrives within 3 business days, pending customs clearance.
  - Economy Service arrives within 3-5 business days, pending customs clearance.
- **Europe**
  - Priority Service arrives within 3 business days, pending customs clearance.
  - Economy Service arrives within 5 business days, pending customs clearance.

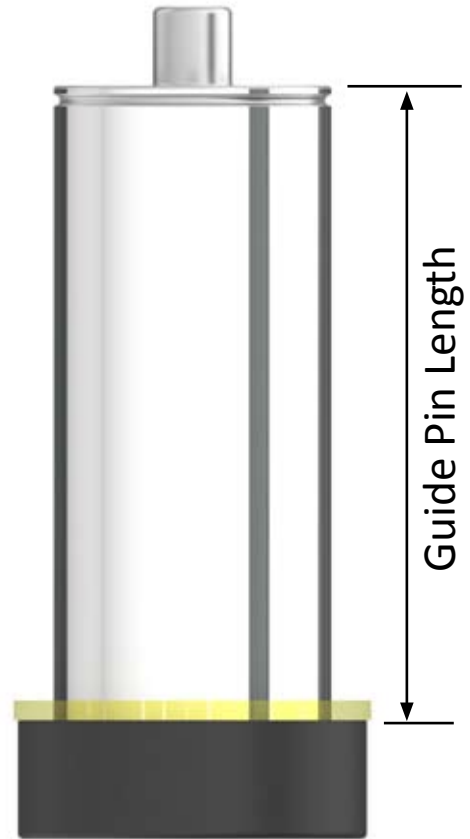
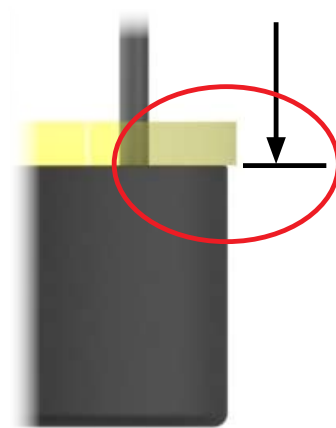
\*Customer is responsible for all duties and taxes.

# Product # Structures

## Guided Keepers

| Series                | Base Style | English/Metric | Pin Length  |
|-----------------------|------------|----------------|-------------|
| <b>GK95</b>           | <b>L2</b>  | <b>E</b>       | <b>4.25</b> |
| <b>GK95-L2-E-4.25</b> |            |                |             |

Measure to the Steel Shoulder not the Dampening Washer



## GK75 Only

| Series                     | # of Guide Pins | Base Style | Top Style  | English/Metric | Pin Length  |
|----------------------------|-----------------|------------|------------|----------------|-------------|
| <b>GK75</b>                | <b>1</b>        | <b>B</b>   | <b>NTP</b> | <b>E</b>       | <b>4.25</b> |
| <b>GK75-1-B-NTP-E-4.25</b> |                 |            |            |                |             |

## Standard Lifters

| Series                                | E/M      | Open Lifter Height | Required Travel | Base Length | Bushing Below Base | Top Plate Style |
|---------------------------------------|----------|--------------------|-----------------|-------------|--------------------|-----------------|
| <b>SM12</b>                           | <b>E</b> | <b>3.25</b>        | <b>1.324</b>    | <b>5.38</b> | <b>1.25</b>        | <b>C</b>        |
| <b>SM12-E-3.25-1.324-5.375-1.25-C</b> |          |                    |                 |             |                    |                 |

## Gas Spring Clamps

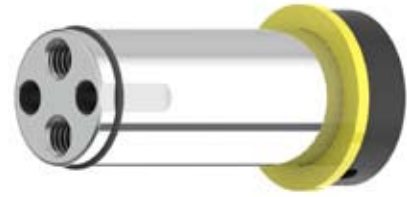
| Product             | Size      | Clamp Style | Fastener Style | English/Metric |
|---------------------|-----------|-------------|----------------|----------------|
| <b>GSC</b>          | <b>50</b> | <b>A</b>    | <b>F</b>       | <b>E</b>       |
| <b>GSC-50-A-F-E</b> |           |             |                |                |

# Replacement Part # Structures

## Guided Keeper - Guide Pin

| Series                | English/Metric | Pin Length | Part     |
|-----------------------|----------------|------------|----------|
| GK120                 | E              | 4.25       | GuidePin |
| GK120-E-4.25-GuidePin |                |            |          |

\*See bottom of Guide Pin Head for Part Number information



## Guided Keeper - Base

| Series         | Base Style | English/Metric | Part |
|----------------|------------|----------------|------|
| GK120          | B          | E              | Base |
| GK120-B-E-Base |            |                |      |



## Guided Keeper - Guide Pin Steel C ring

| Part                | Pin Diameter |
|---------------------|--------------|
| Cring-GuidePin      | 1.75         |
| Cring-GuidePin-1.75 |              |



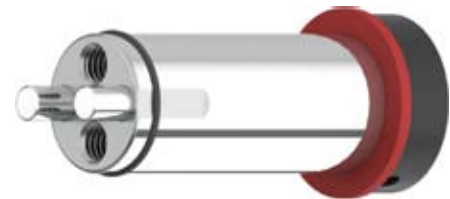
## Guided Keeper - Dampening Washer

| Part                                       | ID   | OD   | Thickness |
|--|------|------|-----------|
| DampeningWasher-90D-Yellow                 | 1.75 | 2.25 | 0.125     |
| DampeningWasher-90D-Yellow-1.75-2.25-0.125 |      |      |           |



## Lifter - Guide Pin

| Series             | English/Metric | Pin Length | Part     |
|--------------------|----------------|------------|----------|
| SL                 | E              | 4.25       | GuidePin |
| SL-E-4.25-GuidePin |                |            |          |



## Lifter - Base

| Series              | English/Metric | Base Length | Bushing Below Base | Part |
|---------------------|----------------|-------------|--------------------|------|
| SM12                | E              | 5.38        | .5                 | Base |
| SM12-E-5.38-.5-Base |                |             |                    |      |



## Lifter - Spring Can

| Series                   | Overall Length | Part          |
|--------------------------|----------------|---------------|
| MSR100                   | 2.3            | SpringCanBody |
| MSR100-2.3-SpringCanBody |                |               |



# RMA - Returns

## General Information

- Products must be returned within 20 days.
- Standard Lifters does not charge restocking fees.
- If the products are being exchanged, an additional order will be created to ship the correct parts to you.
- Once the returned parts have been received and inspected, and are found to be re-sellable, a credit will be applied to any outstanding balance of any past order.
- Products must be individually wrapped and packaged tightly in the box to prevent damage from occurring during shipping.
- Products MUST be received by SL in LIKE NEW Condition



## Packaging Examples

**Good**




**Bad**



# RMA - Return Process


All RMA documentation will be provided to you when the RMA is started. These documents include step by step instructions to complete the return.

**RMA Instructions - International** 

Questions? - Phone: 616-301-2181 - Email: orders@standardlifters.com

- Return Product within 20 Days
- Product MUST be in LIKE NEW Condition
 

**\*Dents / Scratches / Wear Marks / Etching - CANNOT be Accepted for Credit**  
(Items not accepted will be returned to you to use where possible)


- Product must be Packaged in 1 Box  
Wrap Parts Individually - **Fill ALL Space in Box**
- Place 1 RMA Packing Label **IN** Box
- Write the Ship Date on each of the 4 Invoices  
(the date you are shipping back)
- Retain 1 Copy of the Completed Invoice for your records
- Fold Documents(3 invoices, 1 Packing Label) in half with the RMA Packing label with the Ship To address shown on top
- Attach the Resealable UPS Envelope to the outside of the box with the folded documents enclosed
- Ship back using UPS Account # XXXXX  
(Ship Standard Rate Only - Not Expedited)  
(Call UPS at 1-800-742-5877 to arrange the pickup)

**RMA Summary** 

Customer Copy

Credit Applied to: \_\_\_\_\_ Location Returned Product: \_\_\_\_\_

RMA #: **1145** Reason for Return: **Exchange for Correct Parts - Customer Error** Box Weight: **11**

Notes: **customer ordered incorrect units** Date Reported Parts Dept Back: \_\_\_\_\_

|   |  |
|---|--|
|  | Qty: <b>2</b> Part #: <b>GK175-A-M-Base</b> Unit Price: <b>\$62.33</b>     |
|   | Return Date: _____ Qty Accepted: _____ Approved by: _____                  |
|   | Conditions Notes: _____  |
|  | Qty: <b>2</b> Part #: <b>GK175-M-4-GuidePin</b> Unit Price: <b>\$83.50</b> |
|   | Return Date: _____ Qty Accepted: _____ Approved by: _____                  |
|   | Conditions Notes: _____  |

**Totals** Shipping Cost: **\$38.75** Potential Credit: **\$252.91** Approved Credit Total: **\$0.00**

Original Sales Order #: **13703** PO #: **08023**  
 Ordered By: \_\_\_\_\_ Ship Date: **8/19/2010** Job #: **08023**

Ph: 877.754.3837 - Email:sales@standardlifters.com - Fax: 616.304.2181

**RMA Packing Label** 

Ship to: Standard Lifters Inc  
3315 Three Mile Rd NW  
Grand Rapids, MI  
49534

**RMA #: 1145**  
Total Box Weight: **11**

Company Contact: \_\_\_\_\_

**Important**

- Product MUST be LIKE NEW
- Wrap Parts Individually
- **Fill ALL Space in Box**
- You will be responsible for Shipping Damage from Inadequate Packaging

| Pic   | Qty      | Product #                 |
|---|----------|---------------------------|
|  | <b>2</b> | <b>GK175-A-M-Base</b>     |
|  | <b>2</b> | <b>GK175-M-4-GuidePin</b> |

Original Sales Order #: **13703** PO #: **08023**  
 Ordered By: \_\_\_\_\_ Ship Date: **8/19/2010** Job #: **08023**

Ph: 877.754.3837 - Email:sales@standardlifters.com - Fax: 616.304.2181

**Commercial Invoice Pro Forma** 

Date of Shipment: \_\_\_\_\_  
Signature: \_\_\_\_\_

**1 Box Weighing(lbs.): 11**

| Vendor (Name and Address):<br>Standard Lifters Inc<br>3315 Three Mile Rd NW<br>Grand Rapids MI 49534 | Phone Number: 616-301-2181                      | Consignee (Name and Address):<br>Standard Lifters Inc<br>3315 Three Mile Rd NW<br>Grand Rapids MI 49534 | Phone Number: 616-301-2181                          |
|--|---|---|---|
| Broker (if any):<br>450.532.3672   | Specification of Commodities:<br>Die Components | Country of Origin of Goods:<br>USA  | Country of Transportation:<br>Canada                |
| Ship Via:<br>UPS   | Category:<br>Warranty Replacement               | PO #:<br>08023  | Condition of Sale/Terms of Payment:<br>2% 10 Net 30 |
| Product #  | Quantity (in units)                             | Unit Price  | Total   |
| GK175-A-M-Base   | <b>2</b>  |   | \$0.00  |
| GK175-M-4-GuidePin   | <b>2</b>  |   | \$0.00  |

**Totals** Currency of Settlement: **USD** Invoice Total: **\$0.00**

Exporter's Name and Address (if other than Vendor):  
**Same as Vendor**

Originator (Name and Address):  
**Standard Lifters Inc**  
3315 Three Mile Rd NW  
Grand Rapids MI 49534 USA

# Terms / Credit / Payments

## Terms

- Net 45
  - Accounts with balances over 60 days may experience delays in shipping and/or loss of credit terms
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## Credit

- Credit information may be required to establish credit terms with Standard Lifters Inc
  - Credit is generally available for U.S. and Canadian customers only
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## Payment Methods

- Check
- Wire Transfer
- Automated Clearing House (ACH)
- Credit Card

# Accessories/Tools

| Product   | Part #   | Price | Used on  |
|---|--|-------|--|
|    | External-Shaft-.75-2.4-Straight-RetainingRingPlier | \$27  | - H Bases - GK70-GK105 Series<br>- K Bases - GK70-GK105 Series   |
|    | External-Shaft-.75-2.4-90Deg-RetainingRingPlier    | \$27  | - H Bases - GK70-GK105 Series<br>- K Bases - GK70-GK105 Series   |
|    | External-Shaft-1.5-4.0-Straight-RetainingRingPlier | \$30  | - H Bases - GK115-GK210 Series<br>- K Bases - GK115-GK210 Series |
|    | External-Shaft-1.5-4.0-90Deg-RetainingRingPlier    | \$30  | - H Bases - GK115-GK210 Series<br>- K Bases - GK115-GK210 Series |
|   | Internal-Bore-.75-2.4-Straight-RetainingRingPlier  | \$24  | Locking Collars  |
|  | .75-K-Base-Tap                                     | \$125 | - K Bases - GK70 and GK75  |
|   | 1.00-K-Base-Tap                                    | \$160 | - K Bases - GK95 and GK105                                       |
|   | 1.25-K-Base-Tap                                    | \$135 | - K Bases - GK115 and GK120                                      |
|   | 1.50-K-Base-Tap                                    | \$175 | - K Bases - GK150  |
|   | 1.75-K-Base-Tap                                    | \$210 | - K Bases - GK175 and GK180                                      |
|   | 2.00-K-Base-Tap                                    | \$235 | - K Bases - GK200 and GK205                                      |
|  | .75-K-Base-Socket                                  | \$25  | - K Bases - GK70 and GK75  |
|   | 1.00-K-Base-Socket                                 | \$30  | - K Bases - GK95 and GK105                                       |
|   | 1.25-K-Base-Socket                                 | \$35  | - K Bases - GK115 and GK120                                      |
|   | 1.50-K-Base-Socket                                 | \$40  | - K Bases - GK150  |
|   | 1.75-K-Base-Socket                                 | \$45  | - K Bases - GK175 and GK180                                      |
|   | 2.00-K-Base-Socket                                 | \$50  | - K Bases - GK200 and GK205                                      |

For New and Updated Information  
[www.standardlifters.com](http://www.standardlifters.com)

